



The Unit 112 Bridge Association

Board of Directors Meeting Minutes-Saturday, November 7, 2009 Waterloo, New York

Present: Leo Birmingham (Playing Area 4-Binghamton) (replacement for Brion Kellor), Peg Clark (Area 1-Rochester), Norma Deambra (Area 10-Oswego), Ruth Fornell (Area 8—Finger Lakes), Walt Gable (Area 8-Finger Lakes), Laura Krauss (Area 9-Ithaca), Diana Laurant (non-voting; newsletter editor), Warren Marsland (Area 1-Rochester), Mike Mihevc (Area 3-Utica), Mary Miller (Area 8-Finger Lakes), Lois Sanders (past president), Ann Sellers (Area 5-Watertown), Robert Simard (Area 2-Syracuse), Margie Spence (Area 1—Rochester) (replacement for Bull Muse), and Debra Suller (Area 5-Watertown)

Proxies: Frank Cole (Playing Area 4—Binghamton) (Walt Gable), Diane Constantino (Area 6-Elmira) (Bob Simard), John Gazak (Area 3-Utica) (Walt Gable), Larry Kidder (Area 9-Ithaca) (Laura Krauss), Anita Kupperman (Area 2-Syracuse) (Bob Simard), Fran LeBoeuf (past president) (Bob Simard),

Visitors: Jim Carroll (Playing Area 8—Finger Lakes)

Absent: DeWitt Henricks (Area 4-Binghamton), Mary Kay Quiggle (Area 6-Elmira), Anne Scharmach (Area 2-Syracuse)

President Robert Simard called the meeting to order at 9:01 a.m.

Secretary's Report

Motion (Suller-Miller) to accept the minutes of the August 8, 2009, meeting of the Board of Directors. Motion carried.

Secretary Walt Gable also distributed a revised unit board directory, a one page report (see attached) addressing some concerns, a form for obtaining names of the presidents of the playing areas, and a suggested form for use by the playing areas to report new unit board members after the end of this year.

Treasurer's Report

Motion (Krauss-Suller) to waive the sanction fees for the Oswego sectional tournament. Motion carried.

Motion (Gable-Deambra)—The Unit Treasurer is authorized to coordinate the purchase of 12 tables sets of new bidding boxes and 12 tables sets of inserts for bidding boxes, up to a maximum of \$750.00 from current year expenditures, so that they will be available for use at the January 2010 sectional tournament in Cicero. Motion carried.

There was discussion regarding the proposed 2010 budget. (1) Laura Krauss reported that Doug Bradley is interested in the director-in-training program. Warren Marsland clarified that Doug needs to take the tournament assistant test, which should cost the unit about \$50. (2) Laura Krauss spoke about the new position of ad coordinator she has included in the proposed budget for 2010. This position would publicize unit sectionals. Mary Miller reported that the Finger Lakes playing area has spent \$35 on postage to publicize the Waterloo sectional and that this amount can be recouped by having 1 new pair for both days at this tournament. (3) Also in the proposed 2010 budget is \$450 for posters. Laura suggests use of Vista Print for 25 posters three times a year. (4) Mailing lists for clubs is in progress. (5) The idea of splitting costs for advertising (printing and mailing) between the clubs and the unit up to \$50 expense to the unit. (6) Laura Krauss suggested the unit consider passing out some free plays (at various club games) for a player who doesn't play at unit sectionals. (7) The Unit currently has \$17,286.84 in the bank, of which at least some of the original \$5,000 from the Bob Cofer funds is contained in that balance. (8) The board needs clarification on the work of each of the current positions receiving a unit stipend. The Executive Committee will work on obtaining this information.

Motion (Suller-Deambra) to accept the treasurer's report. Motion carried.

Motion (Suller-Sellers) to accept the 2010 budget as corrected to have all the new expenses Laura Krauss had included in the proposed budget be placed in the general category of "advertising" except for the \$750.00 for new bidding boxes. Motion carried.

Committee Reports

The Nominating Committee chair Norma Deambra thanked President Bob Simard for his work as President and then presented this slate: president—Walt Gable; vice-president—Deb Suller; secretary—Peg Clark; treasurer—Laura Krauss; at-large member of the Executive Committee—Mary Miller. Warren Marsland nominated Deb Suller for president, but she declined. Motion (Miller-Krauss) to accept the nominating committee's report. Motion carried.

Mary Miller reported on the Sectional Attendance Committee. Deb Suller has gathered much information from the internet, etc. that Mary Miller is in the process of editing and compiling. The Utica playing area will not have a sectional in 2010 and probably will hold a unit championship instead, as a cost-savings measure.

Lois Sanders reported that she does not have the report completed for the Regional Tournament held in Liverpool in August.

Warren Marsland reported on the NAPs (North American Pairs) events. He continues to be concerned about the playing sites, the dates of these events, and the scoring procedures established by the District.

Warren Marsland also reported on the STaCs.

Bob Simard read aloud Mark McDermott's Intermediate/Newcomers report.

Lois Sanders gave an Awards Committee report. She is concerned about the logistics of giving recipients a choice, as had been voted by this board at its August 8, 2009, meeting. Secretary Walt Gable will assist Lois in contacting recipients so that they can make their choice. Life Masters will be recognized at the January 2010 sectional in Cicero. Other unit awards will be done at later sectional events.

In terms of reports on various sectional tournaments, Diana Laurent reported that the Oswego playing area will not have sectional tournament in 2010. She expressed her concern that having a sectional the weekend following the unit's regional is not an attractive time. Bob Simard reported that the fall sectional at Cicero had a slightly increased table count. The Binghamton sectional had a loss of about \$75.

Old Business

1. Enhancement of the Unit Website

Following some discussion, a motion was made (Marsland-Clark) to adopt the proposed new website format and make Laura Krauss the webmaster. Motion carried.

Ed Reppert is to be thanked for his work as webmaster.

New Business

1. Entry fees for sectional tournaments within Unit 112

Motion (Krauss-Miller)—The Unit 112 board of directors recommends that playing areas charge an entry fee of \$9.00 per session starting January 1, 2010. If a playing area requests any financial remuneration from the unit for a sectional, the playing area must charge at least the recommended \$9.00 entry fee for any such request to be considered by the unit board. Motion carried.

2. President-elect Walt Gable distributed a sheet of things he would like to see accomplished by the unit board, its executive committee, and its working committees and task heads during 2010. On the back side of that sheet was a list of quotes by the late Vince Lombardi that Walt asks the unit board to keep in mind.

3. President-elect Walt Gable said that the Executive Committee would work out the arrangement for holding the next unit board meeting at the January 2010 sectional in Cicero, as well as the annual unit meeting. The unit board wants to have a proposed schedule of dates for unit board meetings in 2010 ready for that January 2010 board meeting. This proposed schedule should include a unit board meeting at the 2010 unit regional and have at least one unit board meeting in some playing that hasn't hosted a unit board meeting in the last two years.

President Bob Simard adjourned the meeting at 10:45 a.m.

Respectfully submitted,
Walter Gable
Secretary Unit 112

Attachments:

1. Secretary's written report and suggested forms
2. Treasurer's report, including proposed 2010 budget
3. President-elect Walt Gable's handouts

Walt Gable's Unit Secretary
Report to the Board of Directors
November 7, 2009

1. Minutes of the August 8, 2009, meeting of the Unit 112 Board of Directors
See separate sheets.

2. Current Directory of Unit 112 Board of Directors
Check the version dated 11-05-09 for accuracy, especially for telephone numbers and email addresses.
Report any corrections to Walt.

3. Preparations for Special Recognitions for 2009 Achievements

In light of the motion passed at the August 8, 2009, meeting (providing for recipients of certain levels of recognition to have an option as to what form their "gift" will be), some important decisions are going to have to be made before some of these achievement awards can be handed out. The Unit Secretary is going to need to know more than just when various other recognitions will be taking place to be able to send out the recognition letters. For example, certain recipients are going to have to be contacted well in advance of the date for recognition to find out what option that recipient wants to choose and still provide time to secure that recognition for presentation. It needs to be clarified what, if any, new tasks resulting from this passed motion are the responsibility of the unit secretary as opposed to the awards chairperson.

This shouldn't impact the recognizing at the January 2010 Cicero sectional those who made Life Master in 2009.

4. Maintaining accuracy of a current listing of the Board of Directors

It is difficult for the secretary to ensure that he/she has a current complete listing of information for all members of the unit's board of directors. This is especially a concern when the term of a current board member is nearly over and a playing area has a change in its president. At present, the unit secretary has no contact information for the president of each playing area, let alone being informed when any change takes place. To help alleviate this problem, I suggest the following:

- a. The unit board reps from a playing area are given the responsibility to provide the unit secretary with the name and contact information for the current president of their playing area.

- b. A form should be developed for the president of a playing area to use to report on who will be that playing area's representative(s) where the terms expire 12/31/09. This data needs to be provided to me as unit secretary far enough in advance of the January 2010 unit board meeting so that I can prepare a new directory of board members for that board meeting.

Things Walt Gable Wants Accomplished in 2010

1. enhanced performance of committees and unit officers (task heads)
 - a. give each a charge (like a job description) based upon what has/has not been done for this position in the recent past, as well as some direction from the board and/or executive committee as to what specifically this position should work on in 2010
 - b. give the position flexibility and opportunity to act without everything having to come to the full board for approval
2. development of a clear and complete statement of unit policies and procedures (leadership manual)
3. more meaningfully organized board meetings
 - a. “priorities” determined for each board meeting so that sufficient time is provided for complete consideration of those priorities
 - b. committees, etc. expected to submit written reports, where appropriate, in advance of a board meeting, so that board members will have necessary information in advance of the board meeting if action needs to be taken, and so that much precious board meeting time is not simply consumed with hearing reports from various committees
4. expand upon the work of the ad hoc Mary Miller committee on enhancing attendance at unit tournaments, making this a high priority for the year
5. enhancement of our unit website in light of the cessation of publication of a unit newsletter, and encourage our unit acbl members to visit this website on a fairly regular basis
6. continuation of the practice of moving at least some of the unit board meeting around to playing area/site that have not recently hosted a unit board meeting
(Unit board meetings in 2008 were in Geneseo/Lakeville and Ithaca. In 2009 they were in Utica and Waterloo. In 2010 we should have at least one unit board meeting in some other playing area.)
7. leadership development at the unit board level, within committees and tasks, especially in terms of “training” for near future unit officers, particularly president and vice-president
8. develop a better feeling of unity and working together

Quotes from Vince Lombardi

Confidence is contagious. So is lack of confidence.

Individual commitment to a group effort - that is what makes a team work, a company work, a society work, a civilization work.

People who work together will win, whether it be against complex football defenses, or the problems of modern society.

Teamwork is what the Green Bay Packers were all about. They didn't do it for individual glory. They did it because they loved one another.

The achievements of an organization are the results of the combined effort of each individual.

The only place success comes before work is in the dictionary.



The Unit 112 Bridge Association

Form for Reporting New Rep From a Playing Area

Check which playing area this person is elected to represent:

- | | |
|---|---|
| <input type="checkbox"/> 1---Rochester | <input type="checkbox"/> 6---Elmira |
| <input type="checkbox"/> 2---Syracuse | <input type="checkbox"/> 7---Oneonta |
| <input type="checkbox"/> 3---Utica | <input type="checkbox"/> 8---Finger Lakes |
| <input type="checkbox"/> 4---Binghamton | <input type="checkbox"/> 9---Ithaca |
| <input type="checkbox"/> 5---Watertown | <input type="checkbox"/> 10---Oswego |

Name of new rep _____

ACBL Membership # _____

Mailing Address _____

Telephone Number _____

E-Mail _____

Date term begins _____

Date term ends _____

Name of person submitting this information: _____

Date _____